#### **Foundation**

# Giving in Maine 2022 & 2023

Based on the latest FY2020 and FY2021 data

### **Executive Summary**

We are pleased to present, delayed due to IRS reporting and a full report redesign, our 2022 and 2023 Foundation Giving in Maine Reports — an analysis of giving in Maine during FY2020 and FY2021 which can be described as two of the most turbulent years in our lifetimes. This report covers the onset and long-term impacts from COVID-19, the racial awakening and reckoning following the disproportionate number of killings of Black individuals by the police, and the beginning of exceptional levels of inflation not seen since the 1980s.

These reports attempt to peel back the curtain on what happened during those two years within the foundation giving context. During this time Maine Philanthropy Center convened funders to share information about what was happening on state and sector levels. We worked with our partners at the Maine Association of Nonprofits to advocate for ARPA dollars for nonprofits. And we encouraged funder members to adopt or lean into flexible, trust-based practices: give unrestricted dollars, amend existing restricted grants to be unrestricted, connect with their grantees to provide additional support, give more than the 5 percent mandated payout rate, and commit to multi-year grants.

The story the data tells is mixed — foundations met the moment in 2020, moving resources at an unprecedented level, and then pulled back in 2021 to less than 2019 giving levels when we adjust for inflation. We recognize that philanthropic giving represents only one type of resourcing for nonprofits and communities. During this time, extraordinary state and federal investments buoyed individuals and communities, and individuals played an important role in meeting community need through donations and mutual aid support. While there is so much that our data cannot tell us, here is what we can say about foundation giving during the first two years of the COVID-19 pandemic.



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- In 2020, there was a national surge in foundation giving and Maine's giving matched this trend. According to *Giving USA*, national foundation giving rose 19 percent. In Maine, we saw a 21.2 percent increase from foundations based or reporting in Maine.
- Donor-advised fund (DAF) giving from Maine-based DAF sponsors exploded in 2020. DAFs, primarily mobilized by the Maine Community Foundation, gave unprecedented dollars increasing year over year by 74.9 percent.
- In 2021, despite a strong stock market and continued heightened need due to the uneven vaccine rollout and consumer prices increasing at a rapid rate, we saw cutbacks in philanthropic giving levels. Giving by Maine-based or Maine-reporting foundations decreased by 12 percent during this time, while nationally giving increased 3.4 percent. When adjusted for inflation this drops down below 2019 giving levels.

As we've frequently heard from our nonprofit members, unrestricted general operating support distributed at the height of the pandemic — partnered with a sense of care, trust, and urgency — allowed nonprofits to be more effective and responsive in their own work. Supporting nonprofits in this way going forward will move us towards the equitable, just, and vibrant Maine we all want.

#### **Foundation**

## Giving in Maine 2022

A snapshot of giving from the Maine Philanthropy Center

Based on the latest available FY2020 data



623

Private and community foundations

567 Maine-based\*

56 Maine-reporting\* \$4.56B

Assets

\$4.28B Maine-based

\$281M Maine-reporting \$302M

Charitable giving, U.S. and abroad

\$288M Maine-based

\$13.9M Maine-reporting

### **Foundation Giving in Context**

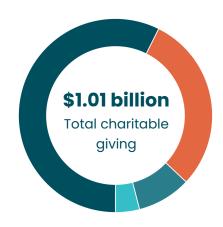


Individuals account for the majority of charitable giving.

**Corporations** 

\$33.3 million - 3%

Non-foundation corporate giving is estimated at 3%.



**Foundations** 



\$302 million - 30%

Foundation giving makes up over a quarter of total charitable giving in Maine.

**Bequests** 



\$88.7 million — 9%

We use the national estimate of 9% from Giving USA 2022.

#### **Important notes**

\*Maine-based foundations use an IRS filing address in Maine for the fiscal year analyzed. Maine-reporting foundations include those that use a non-Maine filing address but report to Maine and more than 50% of their charitable giving went to Maine recipients.

Grantmaking public charities are included in the analysis on the following pages, but not here. See Maine Funders on page 2 for more information.

†Individual giving includes an estimate of non-itemized giving. Individual and corporate data is from fiscal year 2019.

Percent changes (+/-) are from prior year.

#### AT RIGHT

Large triangle represents Maine's 2020 expense budget. Next largest triangle depicts the portion of the budget from federal dollars, and the small triangle proportionally reflects Maine's foundation giving.

> Philanthropy cannot replace government spending - at either the state or federal level.

Maine's foundation giving is equivalent to only 2.9% of the total state budget.

### \$10.5 billion

2020 Maine state budget expenditures

#### \$4.18 billion

State budget portion from federal sources

\$302M 2.9%

## Top 25 Maine Funders

#### **A Closer Look**

A small number of the hundreds of Maine grantmakers are responsible for the majority of funding distributed throughout the state. We compile this list and brief analysis of the Top 25 Maine funders, measured by annual giving to Maine, to provide a closer look at the giving of the most active grantmakers in Maine's philanthropic community each year.

#### **Maine Funders**

A "Maine funder" in this report is a grantmaker incorporated in or registered with the state of Maine or any of its municipalities. Included are private and community foundations (reviewed on page 1) as well as grantmaking public charities. See "Methodology" section for more details.

\$3.09 billion

Assets

1 Harold Alfond Foundation

Maine Community Foundation

Rank Name

**\$156 million**Maine Giving

**+14%** from FY2019

84.6%

**\$214 million**Total Giving

73%

Top 25 funding that went to Maine



over

2,000

recipients

Maine Giving Maine % of (\$ million) Total Giving

44.54 86.2%

36.36

3 Elmina B. Sewall Foundation 11.23 94.3% 4 Lunder Foundation 11.01 79.7% John T. Gorman Foundation 6.98 100% 6 Libra Foundation 6.42 100% Maine Health Access Foundation 99.0% 7 5.02 Stephen and Tabitha King Foundation 3.49 100% 8 Onion Foundation 100% 3.41

Top 25 Giving by Subject

Education 35.6%

Human services 12.4%
Health 11.8%

Environment 7.5%

Community & economic dev. 6.5%

Arts & culture 6.4%

Agriculture, fishing, & forestry 5.9%

Public safety 3.7%

All other subjects 10%

TD Charitable Foundation 11.7% 2.84 The Bill and Joan Alfond Foundation 2.60 11 68.4% 12 Sam L. Cohen Foundation 2.51 100% 13 **Doree Taylor Charitable Foundation** 2.24 98.2% The Betterment Fund 2.09 100% 14 15 Foundation for a Strong Maine Economy 1.98 100% **Davis Family Foundation** 16 1.80 97.4% **MELMAC Education Foundation** 1.76 100% 17 18 Coulombe Family Foundation 1.50 8.6% Maine Justice Foundation 1.49 90.4% 19 Maine Initiatives 1.34 94.6% Wescustogo Foundation 1.20 63.6% The Bob Crewe Foundation 1.19 97.3% 23 **Burke Family Foundation** 1.10 59.5% Summer Residents Association - Town of Mount Desert, Inc. 1.01 100% 24 Hannaford Charitable Foundation 0.97 77.1%

# Top 25 Maine Funders CONTINUED



Maine's most populous county, Cumberland, received the most funding, with Kennebec County close behind. Together they received over 65% of funding given in Maine by the Top 25 funders. These counties are also home to many of the largest nonprofits which provide services to other counties in the state.

The counties of Oxford, Franklin, Somerset, Piscataquis, and Aroostook all received relatively little funding, though they display variety in the highest-funded subject area - including education, sports and recreation, health, and human services.

Washington County notably received considerable investment for its population size, focused on community and economic development.

Recipient County	<b>Total Grants</b>	# Recipient	s 2020 Populat	ion	Top Subject, % of Funding
Cumberland	\$50.51M •	459	303,069	<b>A</b>	Education, 21%
Kennebec	\$46.05M •	181	123,642	<b>A</b>	Education, 68%
Penobscot	\$9.29M •	152	152,199	•	Education, 47%
Hancock	\$7.88M •	253	55,478	<b>A</b>	Education, 22%
Androscoggin	\$7.62M •	87	111,139	<b>A</b>	Human services, 63%
Washington	\$4.36M •	88	31,095	<b>A</b>	Community & economic dev., 36%
Waldo	\$4.26M •	91 💵	39,607	<b>A</b>	Agriculture, fishing, & forestry, 76%
Lincoln	\$3.54M •	77	35,237	<b>A</b>	Environment, 63%
Knox	\$2.62M •	116	40,607	<b>A</b>	Human services, 25%
York	\$2.50M •	119	211,972	<b>A</b>	Human services, 28%
Oxford	\$2.39M •	69	57,777	<b>A</b>	Health, 21%
Sagadahoc	\$2.01M •	41 🔢	36,699	<b>A</b>	Environment, 72%
Aroostook	\$1.87M •	95	67,105	•	Human services, 23%
Franklin	\$1.47M •	63	29,456	•	Sports & recreation, 35%
Piscataquis	\$1.03M •	36 🔢	16,800	•	Education, 50%
Somerset	\$0.88M •	43	50,477	•	Education, 41%

<sup>• •</sup> Increase (blue) or decrease (gray) from previous year; IIIII Indicates majority of funding went to three or fewer recipients;

Given how much of Maine is rural and remote, we acknowledge the seven funders who gave grants in all of Maine's 16 counties.



The Betterment Fund  $\Diamond$ **Davis Family Foundation** 

Maine Community Foundation  $\Diamond$  Maine Health Access Foundation



Onion Foundation  $\Diamond$  MELMAC Education Foundation

**Stephen and Tabitha King Foundation** 

Projected population increase (blue) or decrease (gray) by 2025

# Other Organizations Giving in Maine

Other organizations giving in Maine include those based outside the state (not included in earlier sections), donor-advised fund sponsors, United Ways, and others that do not meet the criteria for inclusion elsewhere in the report. Together these funders represent a major source of charitable giving in Maine.

### Top 10 Out-of-State Funders | \$88M

Excluding donor-advised fund sponsors and foundations that both report to Maine and gave more than half their grants to Maine.

Name	State	<b>Maine Giving</b>	Maine % of Total Giving
Peter Alfond Foundation	MD	\$48.35M	78.0%
Shelby Cullom Davis Charitable Fund	DE	\$14.17M	9.9%
The Ferland Family Foundation, Inc.	FL	\$7.50M	99.8%
Broad Reach Foundation, Inc.	MA	\$3.50M	41.2%
Bonney Family Foundation, Inc.	MA	\$3.26M	100%
Fidelity Foundation	MA	\$3.01M	4.2%
Sasco Foundation	IL	\$2.42M	34.0%
CPB Foundation	PA	\$2.29M	72.2%
Stifler Family Foundation	MA	\$1.84M	84.9%
The Robert Wood Johnson Foundation	NJ	\$1.78M	0.3%



As a coalition of independent public charities, United Way represents a unique segment of the philanthropic community in Maine. Taken together, Maine's United Ways make a significant contribution to statewide charitable giving, totaling **over \$9.6 million**.



These organizations include operating foundations, certain public charities, and other funders that give grants to a limited pool of recipients, are supported largely through government funding, or are primarily service- or program-

oriented, not focused on grantmaking.

Maine-based and Maine-reporting organizations that do not meet the Maine funder definition on page two collectively **account for \$103 million in additional charitable giving in Maine**.

## Other Organizations Giving in Maine CONTINUED

#### **Donor-Advised Funds**

The number of donor-advised funds (DAFs) has grown substantially in recent years, growing 16% from 2019 to 2020 with collective assets of nearly \$160 billion. As more donors across the wealth spectrum adopt DAFs as part of their charitable giving strategy, fund sponsors will continue to account for an increasing share of charitable giving.

	NATIONAL			MAINE	
DAF#	1,005,099	+16.3%	DAF#	535	+13.8%
Assets	\$160B	+9.9%	Assets	\$241M	+9.5%
Contributions	\$47.9B	+20.6%	Contributions	\$28.3M	+31.0%
Grants	\$34.7B	+27.0%	Grants	\$38.3M	+74.9%

National data is inclusive of the Maine-based DAF sponsors shown on the right. The vast majority of DAF accounts in Maine are managed at the Maine Community Foundation. Percent changes are from prior year.

### Top 10 Donor-Advised Fund Sponsors (Out of State) | \$86M

Excluding Maine-based DAF sponsors

Name	State	Maine Giving	Maine % of Total Giving
Fidelity Charitable	MA	\$55.53M	0.8%
Schwab Charitable	CA	\$11.71M	0.4%
Silicon Valley Community Foundation	CA	\$8.33M	0.3%
National Philanthropic Trust	PA	\$5.39M	0.2%
Morgan Stanley Global Impact Funding Trust	IN	\$1.77M	0.3%
The Boston Foundation	MA	\$1.35M	0.6%
Goldman Sachs Philanthropy Fund	NY	\$0.8M	0.1%
New Hampshire Charitable Foundation	NH	\$0.75M	1.4%
Combined Jewish Philanthropies of Greater Boston	MA	\$0.63M	0.3%
Vanguard Charitable Endowment Fund*	PA	NA	NA

<sup>\*</sup>Maine giving data wasn't available for Vanguard Charitable Endowment Fund for FY2020, but based on their overall charitable giving total of \$1.78B, similar to 2021 for which we have data, we have included a placeholder for them here.



Each year, foundations, public charities, and other philanthropic entities provide millions of dollars of support to nonprofit organizations and individuals to strengthen the lives of Maine residents and their communities.

As part of our commitment to advancing the effectiveness of philanthropy in Maine, the Maine Philanthropy Center is proud to develop this annual snapshot of giving in Maine.

For more information, visit us at mainephilanthropy.org or call 207-780-5039.

Special thanks to the Onion Foundation for their investment into this year's report.

### **Definitions**



#### **Bequest**

A charitable gift given through the estate of a decedent. Estates valued over a certain threshold have special tax treatment and reporting requirements that make this form of giving available for public inspection. However, in many states, the number of estates with charitable gifts in a given year is low enough that the IRS withholds data to protect taxpayer anonymity (a frequent occurrence in Maine).

#### **Donor-Advised Fund (DAF)**

A donor-advised fund (DAF) is a charitable giving vehicle where assets are donated to a fund sponsor, while the donor retains a level of advisory privilege over the grants dispensed from the fund. The donor may receive an immediate tax benefit for their contributions; meanwhile unspent funds can grow over time through the sponsor's fund management. While there is currently no federal requirement for minimum annual payout from DAFs like there is for private foundations, some DAF sponsors have their own payout requirements for funds they manage.

This giving vehicle first appeared in the 1930s and has been widely utilized by community foundations ever since, but their popularity is rapidly becoming more widespread. Low barriers to entry, ease of use, and flexibility in giving have made DAFs a popular complement or alternative to creating a traditional foundation and an attractive way to give charitably for many others across the wealth spectrum — a fact that has fueled their extraordinary growth in recent years.

Common DAF sponsors include community foundations and investment brokerages as well as independent sponsors that focus on donor-advised funds.

#### **Foundation**

A foundation is a non-governmental nonprofit, 501(c)3, organization that supports charitable activities. Most give grants, but private operating foundations may directly fund their own charitable activities.

Private foundation assets typically come from a family, individual, or corporation. Each year, a private non-operating foundation is required to give at least 5 percent of its assets to charitable activities.

#### **Public Charity**

Public charities are tax-exempt organizations formed for certain defined purposes (e.g. hospitals, public schools, churches) or otherwise receiving a significant portion of their support from public sources, as defined in Section 509(a) of the Internal Revenue Code.

A grantmaking public charity is simply any public charity that gives grants as part of their charitable activities.



#### **Grantmaker Terminology**

We use two terms, "foundation" and "funder," in this report to describe different, but overlapping, sets of organizations.

#### **Foundation**

The term "foundation," found on page one of the report, is used to align with Candid's (formerly Foundation Center) usage. In Candid's taxonomy, foundations are described as:

"non-governmental entities established as nonprofit corporations charitable trusts, with a principal purpose of making grants to unrelated organizations, institutions, or individuals for scientific, educational, cultural, religious, or other charitable purposes. Many foundations derive their money from a private source, a family, an individual, or a corporation. In the U.S., foundations file a 990-PF tax form. Community foundations are sometimes considered a type of foundation, but in the U.S. they file a 990 tax form. They derive their support from diverse sources within a specified locality or community, which may include other foundations, individuals, and government agencies."

#### **Funder**

The broader term "funder" also includes entities that give grants but are not considered foundations as described above. In addition to foundations, this term includes grantmaking public charities and donor-advised fund sponsors. We use "funder" and "grantmaker" as equivalent terms.

#### Why the difference

The first page of our report provides an overview of foundation giving in Maine and its context within the bigger picture of charitable giving in Maine from various sources. Reporting this data on foundations, as defined above, makes the statistics more comparable to similar reports at the state and national level.

One goal of Foundation Giving in Maine is to provide a portrait of grantmakers giving the most in Maine each year. To capture a fuller picture of the dynamic grantmaking in the state, our report after page one extends its treatment beyond foundations to also include public charities and donor-advised

fund sponsors.

#### Maine Foundations (page 1)

Data on the total number of private and community foundations in Maine along with their collective total assets and total charitable giving (in Maine and elsewhere) was determined using the total number of organizations required to file a 990-PF at a fixed point in time near year's end (using the IRS Business Master File) and the associated IRS 990 data for those organizations for the given fiscal year.

In some cases, a foundation's IRS 990 filing address (which is generally used to determine a foundation's state affiliation in philanthropy statistics) is an incomplete or inaccurate reflection of where its operations and grantmaking take place. In order to maximize this report's relevance and utility for our local philanthropic and nonprofit community, we include in our page one analysis data from both Maine-based and Maine-reporting foundations.

Maine-based foundations use a tax filing address in Maine for the fiscal year analyzed. Maine-reporting foundations use a non-Maine 990 filing address but identify Maine as a state to which they report (IRS form 990-PF Part VII-A Line 8a) and gave more than half of their grants to Maine recipients in the applicable fiscal year.

For certain grantmaking trusts that are not required to file a federal form 990, we rely on information directly shared regarding their jurisdiction and grantmaking.

#### Foundation giving in context

Giving USA by The Giving Institute and Indiana University Lilly Family School of Philanthropy, is the most comprehensive annual report on charitable giving in the United States, and it estimates annual charitable giving from four major sources: individuals, foundations, bequests, and corporations. Giving USA only reports data for the U.S. as a whole, not individual states.

To estimate total charitable giving from these four sources at the state level, we used a variety of sources and methods.



Individual giving data was totaled from the most recently available year of individual tax statistics from the IRS Statistics of Income (SOI), typically one year behind the fiscal year analyzed (2020 fiscal year -> 2019 SOI data), using the Maine total for itemized charitable deductions. By calculating the ratio of estimated non-itemized giving to actual IRS itemized giving for the nation from *Giving USA*, we added to the Maine itemized total an estimate of Maine non-itemized individual giving for a complete estimated individual giving total.

Foundation giving, as described earlier, was calculated for Maine-based and Maine-reporting organizations using the IRS Business Master File (BMF) along with IRS 990 series filings.

Charitable bequest data for Maine from the IRS SOI estate tax statistics is frequently unavailable due to anonymization concerns and low numbers of eligible estates. Since the Tax Cuts & Jobs Act (TCJA) more than doubled the estate tax filing threshold, data availability for Maine will likely be much less frequent in years ahead. In this report we used the national estimated percentage of total charitable giving to calculate our bequest estimate for Maine.

Corporate giving in this report only includes giving by the for-profit corporation (e.g., corporate giving programs). We include corporate foundation giving in our foundation giving total only, whereas *Giving USA* includes corporate foundation giving in their corporate giving total only. Our corporate giving total was calculated using a revised national corporate giving percentage of total charitable giving as reported in *Giving USA*. Actual reported corporate charitable contributions from the IRS SOI for the same year as individuals (one behind the fiscal year reported for foundations) were reduced by Candid's estimate of corporate giving to their own foundations (as reported in *Giving USA*) and this value calculated as a percentage of the revised total charitable contributions.

#### **Sources**

Giving USA: The Annual Report on Philanthropy for the Year 2020 (2021). Chicago: Giving USA Foundation.

Giving USA: The Annual Report on Philanthropy for the Year 2021 (2022). Chicago: Giving USA Foundation

Giving USA: The Annual Report on Philanthropy for the Year

2022 (2023). Chicago: Giving USA Foundation

Internal Revenue Service, 990 series e-file records

Internal Revenue Service, Exempt Organization Annual Extracts

Internal Revenue Service, <u>Exempt Organization Business Master</u>
<u>File</u> (Maine), Accessed July 13, 2020

Internal Revenue Service, <u>SOI Tax Stats - Corporation Income</u>

<u>Tax Returns Complete Report</u>, Table 2.1, Tax Year 2019

Internal Revenue Service, <u>SOI Tax Stats - Estate Tax Filing Year</u>
<u>Tables</u>, Table 3, Tax Year 2019

Internal Revenue Service, <u>SOI Tax Stats Historic Table 2</u>, Tax Year 2019, Maine

National Association of State Budget Officers, <u>2021 State</u> <u>Expenditure Report</u>

ProPublica, Nonprofit Explorer

Various funders, grant data upon request

#### Top 25 Maine Funders (pages 2-3)

By looking more in-depth at a sample of major funders in Maine, we are able to get a fair representation of philanthropy patterns and trends more broadly in the state. Even after accounting for the grantmaking public charities that are included in the Top 25 but not in the summary stats on page one, the remaining foundations in the Top 25 have assets totaling \$3 billion — 66% of the \$4.56 billion in total for all Maine foundations reported on page one — and total giving (Maine and elsewhere) of \$206 million, or 68% of the \$302 million by all Maine foundations.

#### **Maine funders**

To distinguish Top 25-eligible funders from the narrower pool of foundations treated on page one, the term "Maine funder" is defined on page two.

Excluded from Maine funder consideration (but included on page one) were operating foundations and other funders who fund a small number of recipients exclusively, as they are not reflective of the dynamic philanthropy we seek to highlight in this section.

Funders included here, but not on page one, were grantmaking public charities that met the following criteria:



- Their grantmaking accounts for at least 50% of their total charitable expenses for the year analyzed.
- Their revenue is composed of less than 50% government sources for the year analyzed.

United Ways were not included in this section but highlighted separately later in the report.

#### **Reviewing candidates**

This year marks the first report in which the data was analyzed comprehensively using IRS e-filed data available for nearly all Maine-based IRS exempt organizations, including foundations and nonprofits. In certain cases, e-file data was unavailable or the grants data missing, so we analyzed available PDF 990s and requested data directly from funders as necessary.

Available 990 data took precedent over alternate giving data sources to ensure maximum comparability across funders. Funders for which no data could be collected for the desired fiscal year were excluded from consideration.

#### **Determination of Maine giving**

Our approach to determining what counts as giving to Maine goes beyond recipients with Maine addresses to also include organizations and projects that have a direct impact area within Maine. While this involves a more subjective classification of some giving, it provides a fuller picture of the funding intended to benefit Maine.

When classifying a grant payment as Maine giving versus not, all recipients with Maine addresses were automatically counted as Maine giving. Also counted were grants to regional organizations with a known impact area in Maine. Finally, if a grant payment description mentioned a Maine locale, it was counted as Maine giving even if the recipient was out of state.

#### **Recipients**

Each unique recipient organization can be reported by different funders by different name variations. These variations were standardized for Top 25 candidate grants by matching against our own database of nonprofits and other grant recipients.

#### Sectors and geography

Each recipient organization is classified in our system using subjects from our adapted version of Candid's Philanthropy Classification System. Our classifications do not mirror Candid's subject classification of recipient organizations and may or may not match their classification of a given organization. All grants given to each recipient inherit the subject area of the recipient by default. We recognize there are a small percentage of these grants that may be more accurately classified using a different subject area than the primary subject area of the recipient organization. We hope to add this level of detail in future reports.

Grant payments were summarized by Maine county using the recipient zip code. Payments to recipients with an address outside of Maine but counted toward Maine giving were not included in county statistics. These payments accounted for 3.5% of the Maine giving total. An additional \$2 million of the Maine giving total was given to Maine recipients lacking sufficient location detail to be included in county totals.

#### **About grant payments**

The word "grant" can be interpreted differently based on context. A grant can be committed (promised) in one year but fully or partially paid over one or more different years. The full commitment might never be paid in some cases. To accurately report on grants in this sense consistently across different funders requires a great deal of detailed information.

The alternative we use is data on grant payments, which is how charitable gifts are reported in the 990-PF (Form 990 is variable depending on accounting method). Since this reporting requirement is standardized across most funders, comparisons of charitable giving using payments provide a more accurate picture of actual giving in a given fiscal year. Grant payments reported on Form 990 (non PF) cloud the topic, since filers can summarize their payments by recipient. This often creates one total for an aggregation of grants to different purposes in the same organization. An additional complicating factor for non-PF 990 filers is that they are not required to report grant details for gifts that totaled less than \$5,000 per recipient per year. While those smaller gifts are still tallied in their "total charitable gifts" value, it presents



additional problems of missing data when looking at grantlevel analyses like subject areas and geography.

Because of the factors mentioned above, we intentionally avoid certain types of analysis of the grant-level data such as average or median size, size range, etc., which can be significantly skewed by both the aggregated and unreported payments described above.

Sources

Internal Revenue Service, 990 series e-file records

Internal Revenue Service, Exempt Organization Annual Extracts

Maine Office of the State Economist, <u>Maine State and County</u>
<u>Population Projections 2040</u>

Maine Office of the State Economist, <u>Total Population in the</u>
<u>State, Counties, and County Subdivisions</u> (2020 Census)

ProPublica, Nonprofit Explorer

Various funders, grant data upon request

### Other Organization Giving in Maine (pages 4-5)

Out-of-state funders are those that both have a non-Maine IRS filing address for the relevant fiscal year <u>and</u> do not report to Maine (based on IRS form 990-PF Part VII-A Line 8a). It is noteworthy that even from this group of funders, there are a handful that still focus their grantmaking in the state of Maine.

Organizations that report to Maine but do meet the 50% grants to Maine threshold for a Maine funder are analyzed with other out-of-state funders in this section.

Summary national data on donor-advised fund number, assets, contributions, and grants was sourced from National Philanthropic Trust's 2021 Donor-Advised Fund Report.

All of the remaining information in this section, including data for funder-level DAF sponsors, out-of-state funders, United Ways, and other Maine-based funders that didn't meet the Top 25 Maine funder criteria were analyzed using IRS 990 data and information directly shared by grantmakers.

#### Sources

Internal Revenue Service, 990 series e-file records

Internal Revenue Service, <u>Exempt Organization Annual Extracts</u>

National Philanthropic Trust, <u>2021 Donor-Advised Fund Report</u>

ProPublica, <u>Nonprofit Explorer</u>

Various funders, grant data upon request